

- **公司簡介：**

廣達電腦成立於 1988 年，全球前 500 大企業，擁有領先群倫技術與卓越研發團隊，全球頂尖科技品牌最重要的設計製造服務夥伴。筆記型電腦和雲端產品為發展的重點，積極延伸發展智慧家庭系統、智慧城市系統、健康照護系統、穿戴式裝置和物聯網裝置、車用系統、連網設備等市場。

- **職缺名稱：**雲端應用伺服器業務主管/專員(中東區業務)

- **職務說明：**

1. EMEA regional channel business development.
2. Direct account business engagement.

- **職缺名稱：**雲端應用伺服器業務主管/專員(歐美/日本區業務)

- **職務說明：**

1. Key Account Management
2. Organize the Business and Solution proposal to customer needs
3. Operation Management
4. Server, Storage and Switch Product Management
5. Product Price Strategy

- **職缺名稱：**雲端應用伺服器業務主管/專員(Account Manager)

- **職務說明：**

1. EMEA or APAC Server, Storage and Switch customer management.
2. Order and relationship follow up
3. Sample management and feedback
4. Pricing management

- **職缺名稱：**雲端應用伺服器 Order Fulfillment 業務專員/管理師

- **職務說明：**

1. Responsible for order fulfillment and shipping arrangement with priority orientation.
2. Align build/shipping plan to coordinate factory build activities.
3. Weekly meeting with customers and deliver order status through CTB report.
4. AP/AR management, provide monthly billing plan.
5. Issue tracking and follow up to close.

- **職缺名稱：**雲端應用伺服器 ODM/OEM 業務管理師

- **職務說明：**

1. NPI sales
 - (1) RFQ and NPI cost/quotation and business T&C management
 - (2) Work with PM and RD for commercial associated activities
 - (3) Customer initiatives
2. Sustaining sales
 - (1) Post-MP cost/quotation management
 - (2) Work with cross-functional teams for commercial associated activities of post-MP programs

(3) Customer initiatives

- **職缺名稱：**雲端應用伺服器業務助理

- **職務說明：**

1. 協助業務處理訂單以及出貨相關的內部協調.
2. 負責海外分公司對總公司提出的支援需求.

【應徵方式】

1. 主動將履歷投遞至廣達人才招募網 <http://hr.quantatw.com/>
2. 或 e-mail 履歷表至 mgr@quantatw.com，請註記應徵職缺名稱。